

Message Text

PAGE 01 BRUSSE 12313 170630Z

ACTION EUR-12

INFO OCT-01 ISO-00 PM-04 EB-07 /024 W
----- 039589 /11/45

R 151052Z DEC 76

FM AMEMBASSY BRUSSELS
TO SECSTATE WASHDC 8617
INFO USMISSION NATO BRUSSELS
SECDEF WASH DC
USDOC WASHDC

UNCLAS BRUSSELS 12313

C O R R E C T E D C O P Y T E X T

FROM ODC

FOLLOWING MSG REPEATED FOR YOUR ACTION/INFO:

QUOTE:

R 191956Z SEP 75
FM SECDEF WASH DC
TO RUFHNA/USMISSION NATO BRUSSELS BELGIUM
INFO RUEHC/SECSTATE WASH DC
RUEHDC/DEPT OF COMMERCE WASH DC
RUFHBS/CHMAAG BRUSSELS BELGIUM
RUDKGPO/CMAAG THE HAGUE NETHERLANDS
BT
UNCLAS 8547
FROM ASD:ISA (SA/DSAA/TS)
SUBJ: ARMORED PERSONNEL CARRIERS FOR THE BELGIAN ARMY
REF: USMISSION NATO 151018Z SEP 75
1. IF COMPENSATION OR OFFSET MUST BE PROVIDED IN CONNECTION
WITH A GOB PURCHASE OF ARMORED PERSONNEL CARRIERS, WE WOULD
PREFER THAT THIS BE DONE ON THE BASIS OF ARRANGEMENTS OFFERED
SOLELY BY THE US FIRM. WE WOULD THEREFORE HAVE NO OBJECTION
IN PRINCIPLE TO SUCH AGREEMENTS AS FMC WAS WILLING TO ENTER
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PAGE 02 BRUSSE 12313 170630Z

INTO IN CONNECTION WITH THIS SALE, AND WOULD REVIEW ANY ELEMENTS
OF SUCH AGREEMENTS AS MIGHT REQUIRE DOD APPROVAL WITH A VIEW
TOWARD SUPPORTING AND ASSISTING FMC TO THE EXTENT POSSIBLE.
2. THE DOD WOULD NOT, HOWEVER, WISH TO ENTER INTO SEPARATE
NEGOTIATIONS WITH THE GOB INVOLVING DIRECT US GOVERNMENT
ECONOMIC COMPENSATION OR OFFSETTING PROCUREMENT IN CONNECTION
WITH THIS SALE IF THIS CAN BE AVOIDED. SHOULD THE GOB OR FMC
RAISE THIS ISSUE WITH THE DOD, INDICATING THAT AGREEMENT IS
NOT POSSIBLE WITHOUT ADDITIONAL US GOVERNMENT INVOLVEMENT, WE

WOULD EXAMINE THE ISSUE CAREFULLY, TAKING ALL FACTORS INTO ACCOUNT, INCLUDING ANY ELEMENT OF STANDARDIZATION/RATIONALIZATION WHICH MIGHT BE INVOLVED.

3. ACCORDINGLY WE DO NOT CONSIDER THAT THE SUBJECT OF POSSIBLE DOD DIRECT COMPENSATION OR OFFSETTING PROCUREMENT SHOULD BE RAISED, EITHER WITH FMC OR WITH THE GOB, AS A US INITIATIVE AT THIS TIME.

4. DEPTS OF STATE AND COMMERCE CONCUR IN THIS MESSAGE.
UNQUOTE FIRESTONE

UNCLASSIFIED

<< END OF DOCUMENT >>

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To: STATE INFO NATO BRUSSELS
SECDEF WASH DC
USDOC
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